



**CASCADE**  
**TITLE COMPANY**

Title (360) 425-2950  
Escrow (360) 577-8000  
Toll Free (877) 425-2950  
Fax (360) 425-8010

1425 Maple Street  
Longview, Washington 98632

**August 2011**

The figures below are based on actual recordings in Cowlitz County during the month of **August 2011**. The first column indicates the total dollar volume for each lender; the second column shows the number of loans per lender; the final column represents the average dollar amount of each loan. These columns do not include *real estate* contracts. Lenders with fewer than 3 loans are included in the miscellaneous totals. Loan totals reflect the actual lender named on the recording with the auditor's office. Therefore, lenders who broker their loans may have higher loan volume than reported herein.

<b>LENDER</b>	<b>VOLUME</b>	<b>LOANS</b>	<b>AV./ LOAN</b>
1 JPMorgan Chase Bank	\$3,235,942.00	23	\$140,693.13
2 Wells Fargo Bank	2,854,984.00	20	142,749.20
3 Red Canoe Credit Union	2,274,293.00	21	108,299.67
4 Axia Financial LLC	2,107,953.00	12	175,662.75
5 Prime Lending	1,837,314.00	10	183,731.40
6 Bank of America	1,770,008.00	10	177,000.80
7 Pinnacle Capital Mortgage	1,711,991.00	9	190,221.22
8 Fibre Federal Credit Union	1,627,701.00	19	85,668.47
9 Life Mortgage	1,506,169.00	9	167,352.11
10 Summit Mortgage	862,371.00	4	215,592.75
11 PNC Bank	806,576.00	4	201,644.00
12 Quicken Loans	724,743.00	4	181,185.75
13 Cherry Creek Mortgage	701,850.00	3	233,950.00
14 Ally Bank	645,000.00	4	161,250.00
15 US Dept of Agriculture	636,130.00	3	212,043.33
16 Sierra Pacific Mortgage	593,336.00	4	148,334.00
17 Cowlitz Credit Union	567,500.00	7	81,071.43
18 Guild Mortgage Company	515,232.00	3	171,744.00
19 Umpqua Bank	426,193.00	3	142,064.33
20 US Bank	422,500.00	4	105,625.00
21 KeyBank	397,250.00	4	99,312.50
22 Lower Columbia Longshoremens CU	310,000.00	3	103,333.33
Miscellaneous:	9,798,878.00	65	150,751.97
<b>August 2011 Totals:</b>	<b>\$36,333,914.00</b>	<b>249</b>	<b>\$145,919.33</b>
<b>August 2010 Totals:</b>	<b>\$50,506,773.00</b>	<b>334</b>	<b>\$151,217.88</b>
<b>August 2009 Totals:</b>	<b>\$49,122,977.00</b>	<b>345</b>	<b>\$142,385.44</b>

<b>August 2011 Real Estate Contracts:</b>	\$1,375,500.00	6	\$229,250.00
<b>August 2010 Real Estate Contracts:</b>	\$378,950.00	4	\$94,737.50
<b>August 2009 Real Estate Contracts:</b>		0	

**Large Loans not included in above figures:**

<u>Lender</u>	<u>Volume</u>	<u>Borrower</u>
Bank of America	\$150,000,000.00	Longview Fibre Paper and Packaging, Inc.