



**CASCADE**  
**TITLE COMPANY**

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1425 Maple Street  
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**June 2011**

The figures below are based on actual recordings in Cowlitz County during the month of **June 2011**. The first column indicates the total dollar volume for each lender; the second column shows the number of loans per lender; the final column represents the average dollar amount of each loan. These columns do not include *real estate* contracts. Lenders with fewer than 3 loans are included in the miscellaneous totals. Loan totals reflect the actual lender named on the recording with the auditor's office. Therefore, lenders who broker their loans may have higher loan volume than reported herein.

<b>LENDER</b>	<b>VOLUME</b>	<b>LOANS</b>	<b>AV./ LOAN</b>
1 JPMorgan Chase Bank	\$4,058,887.00	26	\$156,111.04
2 Bank of America	2,831,326.00	19	149,017.16
3 Red Canoe Credit Union	2,702,080.00	29	93,175.17
4 Axia Financial LLC	2,340,011.00	17	137,647.71
5 Umpqua Bank	1,806,606.00	10	180,660.60
6 Fibre Federal Credit Union	1,488,907.00	21	70,900.33
7 US Bank	1,136,370.00	7	162,338.57
8 Wells Fargo Bank	1,107,274.00	8	138,409.25
9 M&T Bank	1,042,407.00	4	260,601.75
10 PNC Bank	1,013,544.00	5	202,708.80
11 Life Mortgage	915,405.00	6	152,567.50
12 CitiMortgage	900,751.00	4	225,187.75
13 Quicken Loans	710,259.00	4	177,564.75
14 Prime Lending	636,425.00	5	127,285.00
15 Lower Columbia Longshoremens CU	568,110.00	4	142,027.50
16 Cowlitz Credit Union	561,141.00	8	70,142.63
17 Pinnacle Capital Mortgage	521,215.00	5	104,243.00
18 Excel Mortgage Servicing, Inc.	511,059.00	3	170,353.00
19 Sierra Pacific Mortgage	325,750.00	3	108,583.33
20 Lower Columbia Community Action	40,768.00	4	10,192.00
Miscellaneous:	10,035,105.00	62	161,856.53
<b>June 2011 Totals:</b>	<b>\$35,253,400.00</b>	<b>254</b>	<b>\$138,792.91</b>
<b>June 2010 Totals:</b>	<b>\$48,036,468.00</b>	<b>341</b>	<b>\$140,869.41</b>
<b>June 2009 Totals:</b>	<b>\$83,835,676.00</b>	<b>504</b>	<b>\$166,340.63</b>

<b>June 2011 Real Estate Contracts:</b>	\$694,900.00	4	\$173,725.00
<b>June 2010 Real Estate Contracts:</b>	\$1,065,000.00	7	\$152,142.86
<b>June 2009 Real Estate Contracts:</b>	\$135,000.00	1	\$135,000.00

**Large Loans not included in above figures:**

<u>Lender</u>	<u>Volume</u>	<u>Borrower</u>
Northwest Farm Credit Services	\$9,500,000.00	Pacific Lumber & Shipping, LLC
Red Canoe Credit Union	\$1,155,000.00	Mark & Lorene Taft
Zions First National Bank	\$900,815.00	Richard Castle