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1425 Maple Street  
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### March 2011

The figures below are based on actual recordings in Cowlitz County during the month of **March 2011**. The first column indicates the total dollar volume for each lender; the second column shows the number of loans per lender; the final column represents the average dollar amount of each loan. These columns do not include *real estate* contracts. Lenders with fewer than 3 loans are included in the miscellaneous totals. Loan totals reflect the actual lender named on the recording with the auditor's office. Therefore, lenders who broker their loans may have higher loan volume than reported herein.

LENDER	VOLUME	LOANS	AV./ LOAN
1 JPMorgan Chase Bank	\$5,014,101.00	37	\$135,516.24
2 Guild Mortgage Company	2,622,638.00	16	163,914.88
3 Wells Fargo Bank	2,428,969.00	14	173,497.79
4 Bank of America	2,325,517.00	16	145,344.81
5 Fibre Federal Credit Union	2,284,197.00	24	95,174.88
6 Life Mortgage	2,183,919.00	14	155,994.21
7 Red Canoe Credit Union	1,490,914.00	16	93,182.13
8 Quicken Loans	1,090,775.00	6	181,795.83
9 Umpqua Bank	924,783.00	6	154,130.50
10 PNC Bank	903,451.00	5	180,690.20
11 Timberland Bank	797,500.00	3	265,833.33
12 M&T Bank	750,400.00	3	250,133.33
13 CitiMortgage	746,940.00	6	124,490.00
14 TwinStar Credit Union	559,200.00	3	186,400.00
15 Mortgage Investors	528,727.00	4	132,181.75
16 US Bank	437,440.00	4	109,360.00
17 Columbia State Bank	311,000.00	3	103,666.67
18 Lower Columbia Longshoremens FCU	240,000.00	4	60,000.00
19 Miscellaneous:	11,069,918.00	70	158,141.69
<b>March 2011 Totals:</b>	<b>\$36,710,389.00</b>	<b>254</b>	<b>\$144,529.09</b>
<b>March 2010 Totals:</b>	<b>\$46,284,258.00</b>	<b>323</b>	<b>\$143,294.92</b>
<b>March 2009 Totals:</b>	<b>\$91,724,548.00</b>	<b>538</b>	<b>\$170,491.72</b>

<b>March 2011 Real Estate Contracts:</b>	<b>\$1,872,000.00</b>	<b>6</b>	<b>\$312,000.00</b>
<b>March 2010 Real Estate Contracts:</b>	<b>\$1,042,500.00</b>	<b>5</b>	<b>\$208,500.00</b>
<b>March 2009 Real Estate Contracts:</b>	<b>\$872,000.00</b>	<b>6</b>	<b>\$145,333.33</b>

**Large Loans not included in above figures:**

<u>Lender</u>	<u>Volume</u>	<u>Borrower</u>
IDM Longview, LLC	\$8,000,000.00	UNUM Life Insurance Company of America
Levy, LLC	\$2,138,000.00	South Sound Bank